

Monte Vista Livestock Auction's **Horses in the High Country** **Catalog Horse Sale**

Terms & Conditions **For Consignors**

Please read the packet in its entirety. It should have the answer to 99% of your questions.

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Monte Vista Livestock Auction
5660 US Highway 160 East
Monte Vista, CO 81144
Office: 719-580-9500

Sale Weekend Schedule

Friday, September 19th, 2025 (Ranch Rodeo/Preview Day)

Horses can be checked in at any point after 10am on Friday at the barn office. We will intake your paperwork & send you to the brand inspectors to get your horses tagged. The arena, wash bays, and pens will be open. We strongly recommend you have your horses at the barn on Friday by 4pm so potential buyers can view your horse. If you have a ranch horse, consider participating in the ranch rodeo as a way to demonstrate your horse's abilities to potential buyers. Entry fee will be covered by the barn for any competitor riding a catalog horse.

Time

5:00pm	Ranch Rodeo and BBQ Music	Arena
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*Individuals may sell their own tack via their own means outside throughout the weekend. There will be no tack auction.

Saturday, September 20th, 2025 (Sale Day)

ALL HORSES MUST BE CHECKED IN by 9:30am on Sale Day or they will not be sold. We STRONGLY encourage you to demonstrate your horse's abilities during demonstration time.

Time	Event	Location
9:30am	Check In Deadline	Office
10:00am	Demonstrations	Arena
1:00pm	HORSE SALE STARTS	Ring

Lodging

Our partner hotel is Baymont by Wyndham in Monte Vista. This hotel is conveniently located within a 15-minute drive from the facility. Discount and hotel details below:

Baymont by Wyndham

1519 Grand Ave
Monte Vista, CO 81144
719-852-3585

We have two discount codes available:

- **LPMS** – 1-night stay discount
- **LPM2** – 2+ nights stay discount

Guests can call the front desk directly to make their reservations. Book early to lock in lower rates!

Required Paperwork

Required Paperwork for ALL HORSES

Please bring printed/physical copies of all paperwork. All required paperwork must be submitted to the office to check-in. Hip numbers will not be given until the appropriate paperwork is received. Please call the barn at 719-852-9500 with any questions regarding paperwork.

- Proof of ownership/Brand Inspection- Colorado is a brand state. ALL horses must be accompanied by a brand inspection, out-of-state bill of sale, or other valid ownership document.
- Current Coggins (within 1 year)
- Health Certificate (Only required for out-of-state horses)

Registered and Grade Horses

Horses will only be sold as registered if the original registration papers and a [current transfer](#) are given to the office at check-in. If original registration papers are not submitted to the office when checking the horse in, it will be sold as GRADE.

Bred Horses

If you are selling a mare as guaranteed bred, you will need to supply a certificate or preg check from a licensed veterinarian within the last 30 days. This certificate must be given to the office when checking the horse in. If selling a horse with a registration application, you will need to supply a fully completed application along with a transfer from the owner of dam at time of foaling.

Company Rider

If you choose to have a company rider ride your horse through the sale, it is \$100 per horse and will be charged through the office. Please let the office know at check-in.

Soundness Guarantee

Consignor agrees that the horse is sound unless otherwise disclosed in the ring. Soundness will be defined as: Horse travels at all gaits with no visible sign of discomfort or distress, with no audible hindrance in breathing, and gives indications of seeing out of both eyes. If there are discrepancies, all questions of soundness will be decided by John Malouff. *All horses are subject to having blood drawn for random drug test.*

Consignment Info & Consignor Expectations

Reserves & Fees etc.

- Catalog fee is \$100 and is non-refundable. Upon submission of catalog information, the catalog fee is due.
- Fees include:
 - Yardage \$5/head per day
 - Insurance \$1/head
 - Horse Board \$3/head
 - Brand Inspection \$3/head
 - Vet Inspection \$0.45/head
 - *Feed \$3/head per day

*Feed is only applied when applicable.

- Commission is 10% of the selling price.
- You must report to the office after participating in the sale to receive your paperwork and to ensure all fees are paid.

NO-SALES & Pass-Outs

Consignor has the privilege to No Sale a cataloged horse when the gavel falls. All No Sales MUST be declared IN THE RING. Once the horse has left the ring, the horse is considered sold unless verbally declared a NO SALE in the ring. **All consignors must check out in the office** whether the horse sells or is a no sale. CONSIGNOR AGREES TO NOT PRIVATELY SELL OR WITHDRAW CONSIGNED HORSE(S) unless injured/sick with vet release. Our catalog horse sales are heavily advertised and buyers travel for the opportunity to buy advertised horses. Therefore, all consignments MUST go through the sale ring. NO ALLEY TRADING IS ALLOWED. If you are still on MVLA property and you are approached after the sale by a buyer, you must contact the main office to change from a No Sale to a sale. This allows for proper LEGAL paperwork.

This is a binding contract. You are consigning your horse to sell at the MVLA HORSE SALE and horses are advertised and expected to sell AT THE MVLA HORSE SALE. Once consignment information has been shared with MVLA, this serves as a contractual agreement to sell and follow the policies and procedures outlined in the consignor packet. If policies and procedures are not followed, consignors will be liable for relevant charges & may be denied entry into future sales.

MVLA & its associates act as agents only and are not responsible for buyer/seller error or misunderstanding. All guarantees are strictly between the buyer and seller. If you state that you guarantee a horse in the ring, it will be on the horse sale video that we keep. We expect our sellers to be straightforward and honest in their representation of their horse's health, abilities, age, or demeanor. We strongly encourage all prospective buyers to do pre-sale examinations, ride the horses themselves, and talk in-depth with sellers prior to auction time.

All risk of injury to, and responsibility for, the horse becomes Buyer's risk at the fall of the hammer. Title passes to Buyer upon completion of payment. Buyer and seller agree to release, defend, indemnify and hold owners, managers, and employees harmless from all losses, expenses, and claims related to the possession, care, custody, control or maintenance after the fall of the hammer of any horse on which he or she is the successful bidder, whether resulting in whole or in part from their own negligence, including but not limited to any claims arising out of injuries or damage caused by the horse after the fall of the hammer.

Catalog Information

Catalog submission deadline is the 1st of the sale month. (May 1st or September 1st) Consignment fee is \$100 per horse and is due at time of consignment via cash (on site), check (on site or mail), or credit card (*BEST METHOD). To secure your spot in the catalog, please ensure you provide your email with information and payment ahead of the deadline. If payment is received but no write up information is provided, your spot in the catalog will be marked “no information provided”. Any horses submitted after the deadline will be subject to review and approval. Horses will be sold in numerical/catalog order. **All horses must ride, drive, or lead in. No loose horses!**

Catalog Information Accuracy

Every reasonable effort has been made to ensure the correctness of the information printed in the sale catalog. However, as each horse enters the sale ring, all participants are cautioned to pay close attention to the announcements made during the sale regarding changes in or additional information from that found in the sale catalog, as such announcements take precedence over the catalog printed material. The catalog and warranty information in the auction process is provided by and is the sole responsibility of the owner. It is also the owner’s responsibility to make certain that only correct statements are made public before or while the horse is in the sale ring.

CONSIGNMENT CHANGES: ALL photos and videos must be submitted prior to the consignment deadline! Any videos or pictures submitted after the deadline will not be accepted. If there are any health changes or errors in your description, please let us know immediately and make sure to call it in the ring. It is your responsibility to read through and ensure the correctness of the information pertaining to your horse in the catalog. ***PLEASE VERIFY** all information pertaining to your horse. Report any errors to the sale office or auction block prior to the time of sale of your horse to ensure proper announcements are made.*

MVLA & its associates ARE NOT RESPONSIBLE for photos, videos, and/or additional horse information sent to outside sources such as but not limited to: cell phones of any MVLA employees & its associates and/or email addresses outside of sales@mvlauktion.com.

Consignment Instructions

All consignments must be emailed to: sales@mvlauction.com

ONE EMAIL PER HORSE- you can reply to the same email string if you have multiple horses.

Email Subject Line: Name of Consignor, Name of Horse

Email Details: Please include the following information in the format below:

Consignor Name & Phone Number

Horse Name *(Registered name if registered)*

Registered or Grade *(Please attach image/scan of papers if selling as registered.)*

Gender: (Gelding, Mare, Stallion, Colt, Filly etc.)

Footnotes: *(650 character limit for catalog footnotes. Office staff reserves the right to edit footnotes for major grammatical errors and space constraints)* **Please make sure to include age, color, height, breed etc.**

Please include photos (5 max) and videos (1 max or 1 Youtube Link) as **attachments**.
Any media submitted becomes eligible for marketing use by MVLA.

PHOTOS: Consignors can submit up to 5 photos per horse. All photos must be in jpg or png format. Please reference our pictures tips and tricks page for photo advice.

*Photographer available for local consignors. Limited availability. \$100 per horse. Email sales@mvlauction.com for inquiries.

VIDEOS: 1 video upload permitted. A youtube link is our recommended method for sharing and displaying videos but you can send one video file for each horse that we will then upload to our youtube playlist for the sale. You may do either **one youtube link or one video file per horse** and we will add it to the digital catalog and play it when you go into the ring. MVLA and its associates are not responsible for videos not working. We do our best but technology is not always reliable.

This is a binding contract. Upon submission of any/all consignment information, the consignor agrees to abide by all terms and conditions disclosed in these terms and conditions as well as information included on the website.

Privacy Notice: Notice is hereby given to all participants at the auction that sale staff may record any or all portions of the auction/event by video, photo, audio or other means, which may be used in the sole discretion of Monte Vista Livestock Auction, LLC.

Please check out our checklist, tips, and photo/video advice in the last few pages!

Sale Day Checklist & Tips

- ☐ **Physical copies of all required paperwork for each consigned horse:**
 - ☐ Proof of ownership
 - ☐ Current negative coggins (within 1 year)
 - ☐ Health Certificate (if applicable for OUT OF STATE)
 - ☐ Original Registration Papers w/signed transfer (If applicable)
- ☐ Verify information for each horse in the catalog (digital catalog on website)
- ☐ Plan to have horse on site and checked into the office before 9:30am on sale day- Friday is even better!
- ☐ Review consignor packet/terms & conditions
- ☐ Relevant tack & equipment (halters, bridles, saddles, pads, brushes, show sheen, buckets or whatever else you may need etc.)

Seller Tips

Look sharp, be sharp. Dress & prep to set your horse up for success. Clean them up, brush out their mane and tail, and use your best tack. We do have a wash rack on site but space is limited. Please make sure your horse is fed and watered well. We will have water & feed pens for all horses brought on site prior to sale day. We strongly encourage you to camp out on or near your horse the entire day so that you can talk with any potential buyers.

Photo & Video Advice & Examples

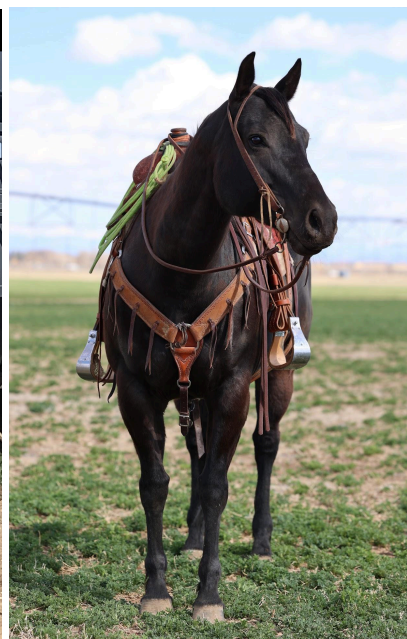
- A professional profile picture of your horse is recommended for the most effective advertisement. Only one image will be used for the digital catalog, though up to 5 may be used for facebook advertisement.
- A well put-together (clear & concise) video showing what the horse can do is one of the best things you can put together for your consignment!
- **LANDSCAPE orientation** is recommended for photos and videos (when you would turn your phone sideways to take the picture)
 - This allows the picture or video to work better on the tv screens in the ring
- If you send a video (can be multiple videos combined into one consecutive video), we will add it to your youtube playlist. If you create your own youtube video please send us the link and we will add it to our playlist as well.

Please check out the examples in the following pages to get an idea of what type of photos are recommended for your consignment.

GREAT PHOTO EXAMPLES- LANDSCAPE ORIENTATION. Horse is in focus and at a good angle. Conformation of horse can be seen. Good lighting. Background is not distracting.



GOOD PHOTO EXAMPLES- PORTRAIT ORIENTATION. Horses are in focus.
Non-distracting background. Photo is level (not crooked).



POOR PHOTO EXAMPLES- Things that may cause a picture to be poor...Out of focus or blurry. Poor angle or bad lighting. Picture doesn't show horse conformation. Can't tell which horse is which. Unflattering. Distracting background.

